

H. Approval to Utilize Stryker on a Sourcewell Cooperative Contract for the Purchase of One (1) Lund University Cardiopulmonary Assist System (LUCAS) Device and Maintenance Plan in the Amount of \$27,000 and Authorization to Use Ambulance Fund Balance



**Northwest Fire District
Governing Board**
13535 North Marana Main Street
Marana, Arizona

SCHEDULED

MEMORANDUM NO. 25-1077

Date: February 25, 2025
To: Governing Board
From: Meagan Hill, Buyer
Division: Business Services
Type of Action: Formal Action/Motion
Strategic Plan Goals: Create greater financial efficiencies and ensure financial sustainability and responsibility
Agenda Item: Approval to Utilize Stryker on a Sourcewell Cooperative Contract for the Purchase of One (1) Lund University Cardiopulmonary Assist System (LUCAS) Device and Maintenance Plan in the Amount of \$27,000 and Authorization to Use Ambulance Fund Balance

RECOMMENDATION:

Staff recommends approval to utilize Stryker on a Sourcewell Cooperative Contract for the purchase of one (1) Lund University Cardiopulmonary Assist System (LUCAS) Device and maintenance plan in the amount of \$27,000 and authorization to use Ambulance Fund balance.

MOTION:

Move to approve the utilization of Stryker on a Sourcewell Cooperative Contract for the purchase of one (1) Lund University Cardiopulmonary Assist System (LUCAS) Device and maintenance plan in the amount of \$27,000 and authorization to use Ambulance Fund balance.

DISCUSSION:

Stryker is on a Sourcewell Cooperative Contract that can be utilized for Emergency Medical Services (EMS) equipment. The District joined the Sourcewell Cooperative membership in December 2014. Individual cooperative contracts go through a competitive process with the hosting agency, but they are not approved by the Governing Board like District issued contracts.

The requested LUCAS device and maintenance plan was not included in the Adopted FY24/25 Budget, but it is necessary equipment for the ambulance that is currently in production. The Ambulance Fund balance as of February 1, 2025, is \$1,403,424 which is sufficient to cover the purchase of the LUCAS device and maintenance plan.

ALTERNATIVES:

None recommended.

Fiscal Impact

FISCAL YEAR: 24/25

BUDGETED Y/N: No

AMOUNT REQUESTED: \$27,000

FISCAL IMPACT: The estimated Ambulance Fund balance is approximately \$1.4 million and sufficient to cover the requested LUCAS device and maintenance plan.

Attachments

Ambulance Fund Balance 02.01.2025
Stryker Backup



Northwest Fire District AZ

Fund Balance Report

As Of 02/01/2025

Fund	Beginning Balance	Total Revenues	Total Expenses	Ending Balance
250 - AMBULANCE FUND	778,595.50	2,466,781.61	1,841,952.76	1,403,424.35
Report Total:	778,595.50	2,466,781.61	1,841,952.76	1,403,424.35

**NORTHWEST FIRE DISTRICT**

13535 N Marana Main Street
 Marana, AZ 85653
 PH: (520) 887-1010

PURCHASE ORDER**PO Number:** 25-18302**Date:** 02/10/2025**Requisition #:** 25-19154**Vendor #:** 1153

ISSUED TO: STRYKER SALES CORPORATION
 1901 ROMENCE ROAD PARKWAY
 PORTAGE, MI 49022-
 (800) 327-0770
 (602) 801-2628

SHIP TO: NORTHWEST FIRE DISTRICT
 Attn:WAREHOUSE
 1520 W ORANGE GROVE RD
 TUCSON, AZ 85704

Requested By: Kristen Sillett

ITEM	UNITS	DESCRIPTION	GL ACCT #	VENDOR PART #	PRICE	AMOUNT
1	1	LUCAS 3, v3.1 Chest Compression System	250-3400-54130-000	99576-000063	20,716.00	20,716.00
2	1	LUCAS Desk-Top Battery Charger	250-3400-54130-000	11576-000060	1,609.00	1,609.00
3	1	LUCAS External Power Supply	250-3400-54130-000	11576-000071	509.00	509.00
4	1	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	250-3400-54130-000	11576-000080	957.00	957.00
5	0	LUCAS ProCare through 6/30/25	250-3400-54130-000	LUCAS-FLD-PROCARE	0.00	741.25
SOURCEWELL 041823-STY						

Authorized by: Raymond Sillett

SUBTOTAL:	24,532.25
TOTAL TAX:	2,069.82
SHIPPING:	381.95
TOTAL	26,984.02

- Original invoice must be sent to: accountspayable@nwfdaz.gov or Northwest Fire District, 13535 N. Marana Main St., Marana, AZ 85653.
- Payment may be expected within 30 days of receipt of goods, unless otherwise stated.
- C.O.D. shipment will not be accepted.
- Purchase Order numbers must appear on all shipping containers, packing slips and invoices. Failure to comply with the above request may delay payment.
- All goods are to be shipped F.O.B. Destination unless otherwise stated.
- All materials and services are subject to approval based on the description on the face of the purchase order or appendages thereof. Substitutions are not permitted without approval of the Requesting Department. Material not approved will be returned at no cost to the District.
- All goods and equipment must meet or exceed all necessary District, state and federal standards and regulations.
- Vendor or manufacturer bears risk of loss or damage until property received and/or installed.
- Seller acknowledges that the buyer is an equal opportunity employer. Seller will comply with all equal opportunity laws and regulations that are applicable to it as a supplier of the buyer.
- The District is exempt from all federal excise tax – ID# 86-0472471



Lucas with ProCare Sourcewell

Quote Number: 10988489

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1

Prepared For: NORTHWEST FIRE DISTRICT WAREHOUSE
Attn:

Rep: Jackie Pellerito
Email: jackie.pellerito@stryker.com
Phone Number:

Quote Date: 02/07/2025

Expiration Date: 05/08/2025

Contract Start: 02/01/2025

Contract End: 06/30/2025

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	NORTHWEST FIRE DISTRICT WAREHOUSE	Name:	NORTHWEST FIRE DISTRICT WAREHOUSE	Name:	NORTHWEST FIRE DISTRICT
Account #:	20091676	Account #:	20091676	Account #:	20171480
Address:	1520 W ORANGE GROVE RD TUCSON Arizona 85704-1113	Address:	1520 W ORANGE GROVE RD TUCSON Arizona 85704-1113	Address:	13535 N MARANA MAIN ST MARANA Arizona 85653-0990

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$20,716.00	\$20,716.00
2.0	11576-000060	LUCAS Desk-Top Battery Charger	1	\$1,609.00	\$1,609.00
3.0	11576-000071	LUCAS External Power Supply	1	\$509.00	\$509.00
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	1	\$957.00	\$957.00
Equipment Total:					\$23,791.00

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
5.1	LUCAS-FLD-PROCARE	LUCAS 3, 3.1 for LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device 09/17/2024 - 02/16/2025 √ Parts, Labor, Travel √ Preventative Maintenance √ Batteries Service	1	\$741.25	\$741.25
ProCare Total:					\$741.25



Lucas with ProCare Sourcewell

Quote Number: 10988489

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1

Prepared For: NORTHWEST FIRE DISTRICT WAREHOUSE
Attn:

Rep: Jackie Pellerito
Email: jackie.pellerito@stryker.com
Phone Number:

Quote Date: 02/07/2025

Expiration Date: 05/08/2025

Contract Start: 02/01/2025

Contract End: 06/30/2025

Price Totals:

Estimated Sales Tax (8.700%):	\$2,069.82
Freight/Shipping:	\$381.95
Grand Total:	\$26,984.02

Comments:

Quote reflect Sourcewell contract pricing. Contract # 041823-STY.
ProCare should be billed Annually to the customer.

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.